eVersity
ONLINE CAMPUS

CERTIFICATE OF UNIT COMPLETION

Awarded to

Edward Gener Mangabat

for the successful completion of

Build and Maintain Strategic Business Networks

this unit is aligned to a recognised unit of competency within the
Australian Qualifications Framework

5 Jun 2025

ISSUED

Certificate Number:

68417f294598ecbfe80ef902

DR. INGRID L. URSUA
President

COMPETENCY BADGE

BUILD AND MAINTAIN STRATEGIC BUSINESS NETWORKS

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Competence Achieved

Build and Maintain Strategic Business Networks

This subject describes the skills and knowledge required to build international business networks that benefit the business and its clients in a culturally appropriate way. It applies to managerial responsibility for setting up, maintaining and reviewing participation in international business networks.

ISSUED TO Edward Gener Mangabat

SKILLS

Cross Cultural Communication Skills, Listening Skills, Excellent Networking Abilities, Collaboration, Adaptive Thinking, Critical Thinking, Emotional Intelligence, Teamwork, Resilience.

Employability skills

PERFORMANCE EVIDENCE

To complete the subject the participant has been able to demonstrate the ability to:

- Identify and capitalise on opportunities for engaging with international business professionals and understand the importance and relevance of industry events, conferences, trade shows, and networking forums as opportunities to connect with individuals from diverse cultural backgrounds and industries.
- Understand cultural and social norms prevalent in international business contexts.
- Contribute to international business contacts and networks that support organisational objectives and personal professional development.
- Recognise opportunities for the exchange of business-related information within their network and leverage the relationships to facilitate the sharing of insights, best practices, market intelligence, and business opportunities.

KNOWLEDGE EVIDENCE

To complete the subject requirements safely and effectively the individual has been able to:

- Demonstrate the ability to outline various internal and external sources of information that contribute to understanding diverse social and cultural groups.
- Provide examples of existing international business networks and elucidate their potential value to the organisation, such as industry-specific associations, trade chambers, professional forums, and online networking platforms.
- Demonstrate an understanding of the legislative and regulatory context relevant to international business networks, along with relevant policies and procedures.
- Adhere to applicable legal frameworks and organisational policies.

ELEARNING SKILLS

Computer Skills, Adaptability, Self Starter, Communication Skills, Writing Skills, Organisational Skills, Teamwork, Collaboration, Time Management, Research Skills.

LANGUAGE

English is the Medium of Instruction

YEAR ISSUED 2025

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